

## Global Lighting Technologies Inc. 茂林光電科技(開曼)股份有限公司

### 1<sup>st</sup> Tier Light Guide Application Company

### (4935. TW)



LED Lightguide & Illumination Leader



## Safe Harbor Statement

- The predictive information mentioned in the present briefing and as promulgated simultaneously is set up on the grounds of the information obtained by the Company through internal and external sources. The operating outcome, financial conditions and outcome in business operation that might actually occur in the future, might possibly differ from these predictive information either explicitly or implicitly. The very reasons might come from a variety of risks and such factors might be beyond the control by the Company.
- The future outlook contained in the present briefing reflects the Company's perspective to date. In case of a change or adjustment toward such perspective in the future, the Company assumes no responsibility to remind or to update once more.



**GLT Group** 

### **Global Lighting Technologies Inc.** 2000 Founded / 2011 TWSE IPO





- All the subsidiary companies and sub-subsidiary companies are 100% owned by the holding corporation, and reviewed by the group auditor(CPA).
- > All board members are R.O.C nationality.
- > C-level management are all R.O.C nationality as well.
- Chairman attend shareholders' meeting and institutional investor conference in person every year.
- > Board meetings are convened at least five times every year, and Directors with 90% attendance in person.
- The sessions at least once every quarter between the audit committee and the independent auditor, and every quarter financial statements approving by audit committee and the Board.



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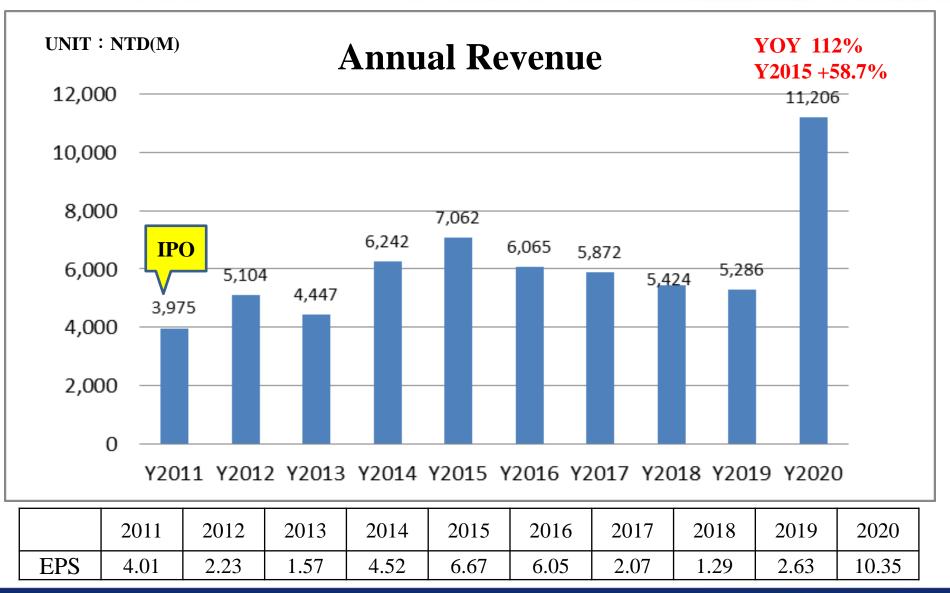
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## **ESG Focus**

	Govern	nance	<ul> <li>Establish company nominating committee</li> <li>Directors at least 6 hours of annual continuing training</li> <li>The board performance evaluation once a year</li> </ul>				
	Environ mental	Social	Internal training courses of ethical corporate management best				
Green Supplier Greenhouse gas, wastes wastewater conforms to			Internal training courses of preventing insider trading Human right policy				
emission standards, and qualified vendors for re-	Ū		Health and safety for employees CSR (aerosol boxes donation)				



**Annual Revenue** 





#### GLOBAL LIGHTING TECHNOLOGIES, INC. 2020Q4 Financial Results

KNTD	2020 Q4		2020 Q3		QoQ	2019Q4		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	3,496,014	100%	3,428,030	100%	2%	1,614,511	100%	117%
Gross Profit	723,414	21%	792,427	23%	-9%	279,622	17%	159%
<b>Operation Expense</b>	231,373	7%	221,208	6%	5%	158,154	10%	46%
<b>Operating Profit</b>	492,041	14%	571,219	17%	-14%	121,468	8%	305%
Other Income/Expense	(50,581)	-1%	(41,938)	-1%	21%	(5,581)	0%	806%
Profit Before Tax	441,460	13%	529,281	15%	-17%	115,887	7%	281%
Net Profit	421,497	12%	465,236	14%	-9%	122,346	8%	245%
EPS	3.22		3.55			0.94		

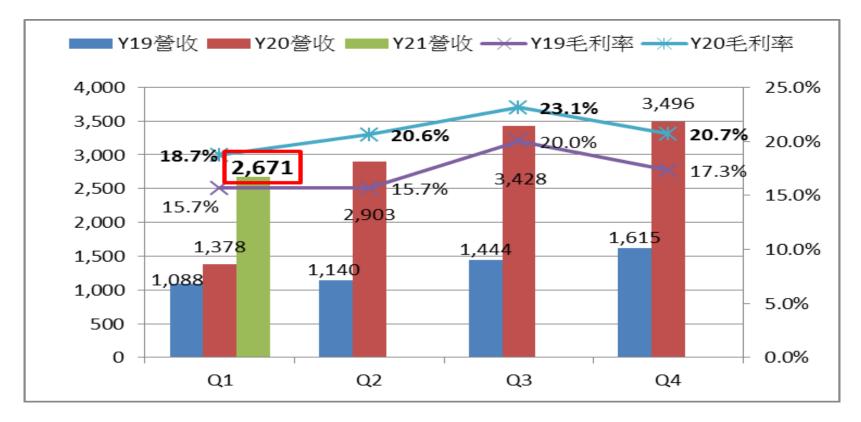




KNTD	2020		2019	YoY	
	Amount	%	Amount	%	%
Net Sales	11,205,768	100%	5,286,248	100%	112%
Gross Profit	2,372,943	21%	917,745	17%	159%
<b>Operation Expense</b>	797,486	7%	586,849	11%	36%
<b>Operating Profit</b>	1,575,457	14%	330,896	6%	376%
Other Income/Expense	(88,150)	-1%	27,579	1%	-
Profit Before Tax	1,487,307	13%	358,475	7%	315%
Net Profit	1,355,051	12%	344,564	7%	293%
EPS	10.35		2.63		

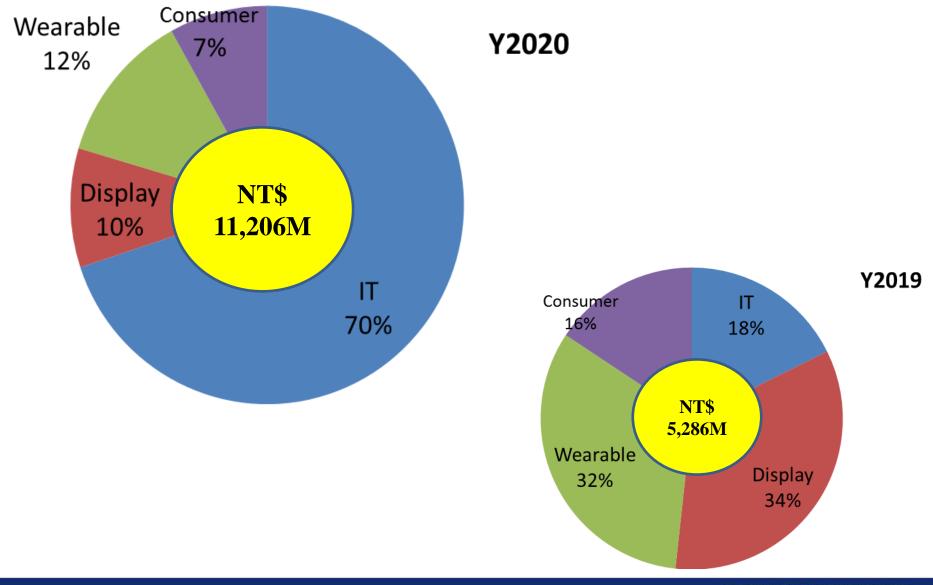


### **Financial Summary**



EPS	Q1	Q2	Q3	Q4	Total	Cash Dividend	Payout Ratio
2019	0.18	0.38	1.13	0.94	2.63	1.5	57%
2020	0.76	2.82	3.55	3.22	10.35	5.5	53%

#### GLOBAL LIGHTING TECHNOLOGIES, INC. Revenue Breakdown by Products





## **Capital Expenditure**



2021 Capital plan will be for GLT-Shanghai and Zhongli building renovations and equipment efficiency purposes.

## **Strategies and Prospects**

**Strengthen the Capability of Core Optical Technology** 

Optical Design

GLOBAL LIGHTING TECHNOLOGIES, INC.

• Enhance the Capability of Optical Precision Machining

### **Enhance Intelligent Manufacturing Technology**

- Automated Production & Enhancement of Inspection Capability
- AI Deep Learning

### **Expand the Applications of Light-guiding Technology**

- Large-sized Displays
- IT products
- Wearable



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# **Thank You!**

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